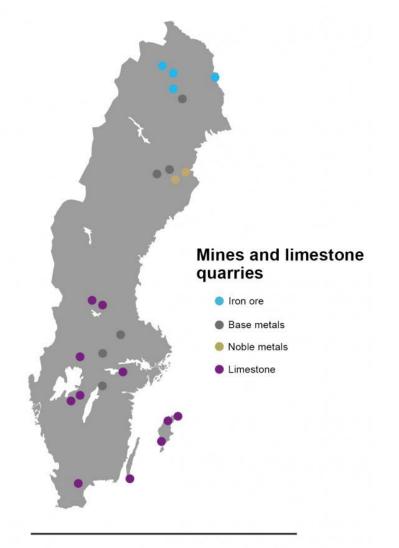


From Underground Ore Extraction to Steel Production





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Epiroc

Some "mined out" information

Sweden – Europe's mining nation

- 93% of all iron ore produced in Europe 2020.
- Global sales ~400 billion SEK (2019), >20% of total Swedish export of goods
 - Mined ore and minerals
 - Mining technologies (60% of global sales for underground mining equipment)
 - Refined ore and minerals, e.g., steel
- Significant carbon footprint 7-9% of total carbon dioxide emissions in Sweden, but "best in class" in global perspective
- Targets:
 - 2035: Fossil free mining
 - 2045: All processing steps are climate neutral and all energy use is fossil free

87,9 million tonnes

Production of metal ores in Sweden 2020 6,8 million tonnes

Innovation and IP in the sustainability transformation



Innovation through collaboration

Stimulation through funding















A new fossil-free Swedish model



From targets to reality – large scale innovation initiatives

- Sustainable Underground Mining SUM
 Developing carbon dioxide-free, digitalized, autonomous mining at great depth
- Hydrogen Breakthrough Ironmaking Technology - HYBRIT

Fossil free steel – transforming one of the world's dirtiest industries responsible for more than 7 percent of global CO₂ emissions to sustainable steelmaking.



Source: https://www.ssab.com/en/news/2021/08/the-worlds-first-fossilfree-steel-ready-for-delivery



SUM – Project organisation

"New world "standard" for sustainable mining at great depths"

Innovative technology and improved processes

Carbon-free, digital, and automated













HYBRIT - JV

"Value chain for fossil-free steel" Fossil-free production of iron ore pellets Underground hydrogen storage Direct reduction plant













SEI







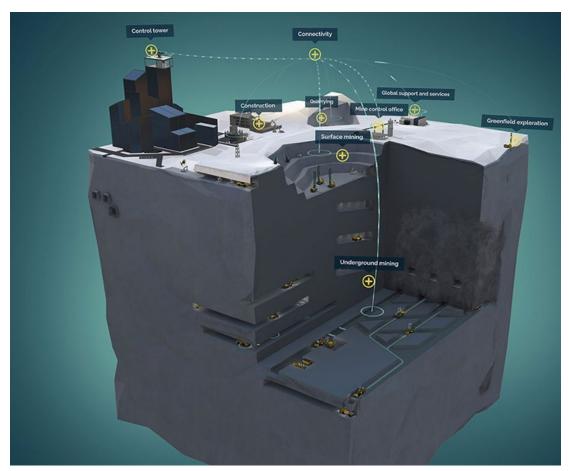




Collaborative innovation – From background to results



Ownership, right to use, and licensing



World of Epiroc

- Massive transformation on-going and collaborative efforts key, as well as public funding
- Significant IP and IPR creation within the on-going projects, but also within the industry as a whole and on a global basis
 - proprietary aspects, e.g., ownership and right to use, regulated through various agreements between partners
 - open aspects, e.g., standardization and licensing models, to accomplish "world standard" will likely be more challenging

Going forward



Sustainability solutions for the "world" of mining and steel manufacturing?

- Sustainable mining and steel manufacturing standards how, when, and for whom?
 - Fair return on investments within industry segment(s) not yet used to extensive licensing and standards
- Freedom to use
 - Increased patent filings within all mining areas, not the least by new competitors/players from China
 - "World standard" how far does our "world" reach when there is no standardization body in place and what <u>needs</u> to form part of a "standard"?
- Patent litigation increasing
 - In particular with regard to solutions addressing sustainability aspects
- Long way to fully commercially viable solutions 2035/2045 horizon

United. Inspired.

Performance unites us, innovation inspires us, and commitment drives us to keep moving forward.

Count on Epiroc to deliver the solutions you need to succeed today and the technology to lead tomorrow.

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